**SUNIL KUMAR**

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**Phone: +91-9985576764**

**Overview:**

* Having 3+ years of working experience in Salesforce.com (SFDC) Development and Administration.

**Objective:**

* Looking for a Salesforce Developer position in an organization which gives me an opportunity to exhibit my technical skills and giving scope for career.

**Summary:**

* Salesforce Certified Developer **pd1.**
* Good experience of Apex Programming, Visual Force Pages, Triggers, Custom Objects, Standard Objects, Custom Settings, Email templates.
* Experience in Creating Reports, Dashboards, Workflows & Approval process, Process builder.
* Good Experience in Profiles, Roles & Responsibilities, Validation rules and record execution steps.
* Good Knowledge on Salesforce CRM fundamentals, Sales, Marketing and Customizations.
* Good knowledge in Sales Cloud, Service Cloud in Salesforce.
* Knowledge in integration by using the SOAP API and REST API with other system.
* Experience of working with Apex Data Loader, Force.com IDE.
* Extensive experience over creating Users, validation rules and sharing rules & Profile security settings.
* Developed Visual Force Pages/Controllers/Components/Controller Extensions, batch apex, schedule and asynchronous development.
* Support in Administration, and Support of sales force CRM.
* Good communication and problem-solving skills.
* Flexible to adapt to any new environment and work on any project.
* Good interpersonal skills, committed, result oriented, hard working with a search and zeal to learn new technologies.

**Primary Skills:**

* SFDC concepts
* Apex, Visual force, SOQL
* HTML, CSS, JavaScript, JQuery.
* Tools: Data Loader, ANT, Conga Composer

**Roles & Responsibilities:**

* Creating Custom objects for the business purpose, and creating Roles and Profiles.
* Giving permission to users for various purposes.
* Developed Record Types as per the Requirement and Page layouts.
* Developing VF Pages as per the client Requirement.
* Developed Triggers as per the client Requirements.
* Giving extra permission to users using profile and permission set as per their request
* Test Classes Creation.
* Preparing data mapping files and migrating data using data loader.
* Defect fixing.

**Education:**

* Completed B. Tech in Electrical and Electronics Engineering from JNTUK in 2014.

**Work Experience:**

* Worked as a Salesforce Developer at Digi Net Systems Pvt ltd in Hyderabad from Nov2015 to May2018.
* Worked as a Salesforce Developer at Navixel Solutions Pvt ltd in Mohali from June 2018 to July 2019.
* Working as Salesforce Developer at Smaartt Digital Consulting in Pune from July 2019 to present.

**Projects:**

**Project#1**

**Client : Markel Corporation, USA.**

**Role : Salesforce Developer**

**Description:** Markel Corporation is an American multinational insurance company. If the Client registered the insurance policy for the customers, it will process that registration form by verification and immediately give the temporary policy holder ID to the user. After submission of registration form the admin will process to verify that particular details registered by the customer and sanctioned the insurance policy. Then the admin send the permanent policy holder ID to the customer and also send status information about insurance policy to the corresponding policy holder. The CRM developed project helps the company for its effective collaboration with network of agents and intermediaries to get better visibility of sales processes and also to prevent revenue leaks.

**Responsibilities:**

* Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com.
* Created technical design document and functional design documents as per business requirement.
* Involved in developing visual force pages and Apex classes as per the requirement.
* Creating relationships between the objects using Lookup and Master Detail relationship
* Created workflow rules and defined related tasks, time triggered tasks, email alerts.
* Experienced in designing, developing and data modeling of the application and ensured that they are within the Salesforce governor limits.
* Created Apex Classes, Test Methods and Workflows.
* Created Page Layouts to organize fields, custom links, and other components on record pages.
* Implemented various advanced fields like Pick list Fields, Custom Formula Fields and defined Field Dependencies for custom pick list fields.
* Having knowledge in lightening components.

**Project#2**

**Client : Sika Canada Inc.**

**Role : Developer/Administrator**

**Description:** Sika Canada (commonly known as Sika Construction) is one of the largest Construction Based Company. The company is also a leading Products and Installations of Construction Equipment under the brand Sika Solutions and products. The main goal of this project is to provide service to the customer and to track sales in the market.

**Responsibilities:**

* Customization of the Organization Profile, creation of custom objects, custom fields, formula fields as per the Requirement.
* Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
* Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers as per the requirement.
* Involved in Writing Test Classes for Code Coverage and Unit Testing activity.
* Developed Visualforce, Apex controllers, Test Classes and triggers to implement business logic.
* Updated the existing data using Data loader in Salesforce.
* Wrote workflow rules for email alerts, task, and fields update.
* Developed Visualforce pages for override standard tabs and buttons.
* Managed security using Roles, Profiles and access rights for users.
* Configured custom reports, build Scheduled dashboards for analyzing data.
* Created email templates using Visualforce for the clients and customers.
* Integrated the Conga Templates for Document Generation.

**Project#3**

**Client : Sika Canada Inc. (Pricing Application-CPQ)**

**Role : Developer/Administrator**

**Description:** Sika Canada (commonly known as Sika Construction) is one of the largest Construction Based Company. The company is also a leading Products and Installations of Construction Equipment under the Brand Sika Solutions and products. The main goal of this project is to provide to Quote rates, Configure, Margins, Discounts on Products to the customer in Market

**Responsibilities:**

* Having good knowledge of objects used in Quote to Order process especially.
* Knowledge in Product setup, Product Options, Product configuration & rules, Pricing, Discounting and Quote templates.
* Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
* Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers as per the requirement.
* Involved in Writing Test Classes for Code Coverage and Unit Testing activity.
* Developed Visualforce, Apex controllers, Test Classes and triggers to implement business logic.
* Updated the existing data using Data loader in Salesforce.
* Wrote workflow rules for email alerts, task, and fields update.
* Developed Visualforce pages for override standard tabs and buttons.
* Managed security using Roles, Profiles and access rights for users.
* Configured custom reports, build Scheduled dashboards for analyzing data.
* Created email templates using Visualforce for the clients and customers.
* Integrated the Conga Templates for Document Generation.

**Project#4**

**Client : Masdar (Zayed Sustainability Prize)**

**Role : Developer/Administrator**

**Description:** Masdar is planned city project in Abu Dhabi. Zayed Sustainability Prize is by recognizing pioneering solutions and technologies that can change the world, the Zayed Sustainability Prize, has rewarded innovators and visionaries whose achievements have furthered the global proliferation of innovative, impactful and inspirational sustainability solutions. The mail goal of the Zayed Sustainability Prize project is to provide users to answer to their questionnaires and to track the application and its related data.

**Responsibilities:**

* Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com.
* Created technical design document and functional design documents as per business requirement.
* Involved in developing Lightning Components, visual force pages and Apex classes as per the requirement.
* Creating relationships between the objects using Lookup and Master Detail relationship.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts.
* Experienced in designing, developing and data modeling of the application and ensured that they are within the Salesforce governor limits.
* Created Custom Meta data, Page layouts.
* Created Reports and Dashboards for application.
* Having knowledge in lightening components.

**Personal Details:**

* Father’s Name : Krishna
* Date of Birth : 28-08-1990
* Nationality : Indian
* Languages known : English, Telugu, Hindi

**Declaration:**

I hereby declare that all the above information is true to the best of my knowledge and belief.

Place :

Date : (Sunil Kumar G)